What is it? What do you do?

Investigating small business: Concentrates on the key business concepts, issues and skills involved in starting and running a small business. It provides a framework to explore core concepts through the lens of an entrepreneur setting up a business. You will develop an understanding of the interactions between business operations, finance, marketing and human resources, as well as the relationship between the business and the environment in which it operates.

Building a business: Examines how a business develops beyond the start-up phase. It focuses on the key business concepts, issues and decisions used to grow a business, with emphasis on aspects of marketing, operations, finance and human resources. We also consider the impact of the wider world on the decisions a business makes as it grows. In this theme, students will be introduced to national and global business contexts and will develop an understanding of how these contexts impact business behaviour and decisions.

Course Overview:

What will students study?

Pupils will study 2 themes over the 2 years. Investigating small business and building a business. The table below gives an overview of the course and assessment.

THIS COURSE IS ASSESSED BY TWO EXAMS. THERE IS NO COURSEWORK

Theme 1: Investigating small business	Theme 2: Building a business
Written examination: 1 hour and 30 minutes	Written examination: 1 hour and 30 minutes
50% of the qualification	50% of the qualification
90 marks	90 marks
Content overview:	Content overview:
Topic 1.1 Enterprise and entrepreneurship	Topic 2.1 Growing the business
Topic 1.2 Spotting a business opportunity	Topic 2.2 Making marketing decisions
Topic 1.3 Putting a business idea into practice	Topic 2.3 Making operational decisions
Topic 1.4 Making the business effective	Topic 2.4 Making financial decisions
Topic 1.5 Understanding external influences on	Topic 2.5 Making human resource decisions
business	
Assessment overview:	Assessment overview:
The paper is divided into three sections:	The paper is divided into three sections:
Section A: 35 marks	Section A: 35 marks
Section B: 30 marks	Section B: 30 marks
Section C: 25 marks.	Section C: 25 marks.
The paper will consist of calculations, multiple-	The paper will consist of calculations, multiple-
choice, short-answer and extended-writing questions.	choice, short-answer and extended-writing questions.
Questions in Sections B and C will be based on	Questions in Sections B and C will be based on
business contexts given in the paper.	business contexts given in the paper.
Calculators may be used in the examination.	Calculators may be used in the examination.
 What can I do with this subject when I leave school? Enable you to understand more about the business world. Motivate and challenge, and prepare you to make informed decisions about further study. Entry into employment or other training in specific aspects of business, such as apprenticeships and vocational qualifications, 	
which focus on more specialised business areas.	Do you have any questions?
	Speak to or email Mr Hughes for further
 Careers such as banking, sales, product 	information or visit the following link:
management and general management.	https://qualifications.pearson.com/en/qualification
	s/edexcel-gcses/business-2017.html